

ASHWIN RAMCHANDRAN – 27 Years | Male
No 1 Ranganathan Street, Nehru Nagar, Chennai – 600064, Tamil Nadu, India
• ashwin0409@gmail.com • (+91) 9791081121

CONSULTANT/ SENIOR SYSTEMS ENGINEER

4.5+ years of experience—spanning business analysis, IT consulting, project management, product development and people management.

- **Master of Business Administration** graduate in General Management with a focus on marketing and strategy management.
- Combined technical expertise with strong business acumen and have knowledge across different functions of US healthcare Industry such as Healthcare Payer, Provider segment, Medicare and Medicaid.

PROFESSIONAL EXPERIENCE

INFOSYS LIMITED (Healthcare Insurance & Life Sciences Unit) 2006 – 2011, Chennai
Role: Consultant/ Senior Systems Engineer Jun'09 – Jul'11

Client: A world-class healthcare technology company that provides healthcare business solutions and services to **payers and providers** in USA.

Objective: To provide end to end technical consultation for healthcare product QNXT™ (Payer platform) and to ensure proper functioning and business continuity.

- Managed client relationships by interacting with business partners and performed project planning by supervising different accounts for major clients in the USA.
- Involved in pre-sales activities analysing RFIs, RFPs and responded with proposals.
- Provided end-to-end technical consulting and IT solution services for healthcare project to the customers of TriZetto by leading a high performing team of 6 engineers.
- Performed requirement elicitation, business analysis & delivery management of project modules.
- Delivered exemplary performance by single-handedly managing an entire project and by consulting for the closure of high severity issues, delivery of modules & people management.

Senior Systems Engineer Jun '08– May'09

Client: A healthcare company which arranges for the delivery of healthcare services and offers health information management solutions through **Medicaid, Medicare** etc.

Objective: To re-develop a client's application and upgrade the healthcare application by re-designing crystal reports, dynamic stored procedures etc.

- Prepared executive level presentations and have given prototype demos to clients.
- Successfully managed day-to-day handling of migration difficulties for an healthcare upgradation project being responsible for estimation, planning and execution of the project.
- Generated savings for the client by leading an automation initiative that resulted in a decrease in build phase cycle from 5 months to 2.5 months
- Boosted efficiency by more than 100% in terms of time and resources by training and mentoring team of highly motivated 10 fresh engineers on healthcare applications.
- Innovated the knowledge management (KM) wing for the project and improved the KM processes and shared best business practices resulting in savings of around 15% of the project cost.
- Project was the finalist for the KM Rewards & Recognition for KM Excellence across Infosys.

ASHWIN RAMCHANDRAN – 27 Years | Male

No 1 Ranganathan Street, Nehru Nagar, Chennai – 600064, Tamil Nadu, India

• ashwin0409@gmail.com • (+91) 9791081121

Systems Engineer

Mar'07 – May'08

Systems Engineer Trainee

Oct'06 – Feb'07

- Re-engineered and developed a back office application from an old technology to VB.Net.
- Involved in the whole software development lifecycle (SDLC) for .NET Technology based vendor software products and owned 3 individual modules.
- Intensively trained and have hands on experience in Microsoft technologies like ASP.NET, VB.NET, C# & SQL Database Servers in addition to XML and Crystal Reports.
- Topped 5% of the class in the final technology stream exam among 100 candidates.

EDUCATION

Master of Business Administration (MBA), Focus: Marketing & Strategy Sep '11 to Dec'12

ASIAN INSTITUTE OF MANAGEMENT (AIM), Washington SyCip Graduate School of Business, Philippines

AIM is a graduate school established in partnership with Harvard Business School & is ranked 14th in Asia & Australia by "The Economist". It follows case study methodology.

Bachelor of Engineering (B.E.) in Electrical and Electronics

Jun'02 to Jun'06

ANNA UNIVERSITY

India

LEADERSHIP INITIATIVES

-
- **Founder - Brand Management Lab** at the B-School Sep'11 –Dec'12
 - **Treasurer** of Entrepreneurship club (Elected Position) at the B-School
 - **Founder** and Secretary of the Photography club at the B-School
 - **Voice of Youth (VOY) Leader– Infosys Ltd. Leadership Wing** Jun'07- Jul'11
 - Represented 12000 employees who were part of the development centre.
 - Presided over 'The Spark, Campus connect program' at Infosys (2009).
 - Involved in setting up **Friends Who Care (FWC) an NGO** in Chennai

ADDITIONAL INFORMATION

-
- Interests: Pool games, Snorkelling, Scuba diving and Travelling.
 - Languages: Fluent in English, Hindi and Tamil.

CONSULTING ENGAGEMENT – Philippines

Makati

Marketing Strategist for THE SPA, Philippines

Nov'11-Jun'12

- Determined the target segment, target market and proposed a marketing strategy to take the brand global for the No 1 SPA in the Philippines.

Strategy Consultant for Chemrez Technologies, Philippines

Jan'12-Apr'12

- Recommended new market entry strategy for CHEMREZ Tech. in Malaysia

Management Consultant for Champion Glues Inc., Philippines

Mar'12-Jun'12

- Studied the supply chain and recommended plans for process optimization to increase the topline by 100%